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Enterprise in Ireland

- 80% of companies in Ireland are small and medium enterprises
- High rate of entrepreneurship almost 10% of adult population (Global Entrepreneurship Monitor Report 2010)
- A smart, young workforce combined with a pro-industry, low-tax, 'easy to do business' environment makes Ireland an attractive destination for foreign-owned multinational companies – they make up ~20% of industry in Ireland
- Manufacturing and Internationally Traded Services
- Enterprise Ireland clients 3,500
- Over 500 client companies in the South East employing 17,384 full
 & part-time





Government of Ireland
Department of Jobs, Enterprise & Innovation

Technology Ireland -

Responsible for delivering Ireland's innovation, research and development policy

Implemented through:



Science Foundation Ireland

Scientific excellence with impact



Enterprise Ireland

Commercialisation of Research and Technology Development

> Knowledge Transfer Ireland



IDA Ireland

Enabling foreign-direct investment

Companies in Ireland

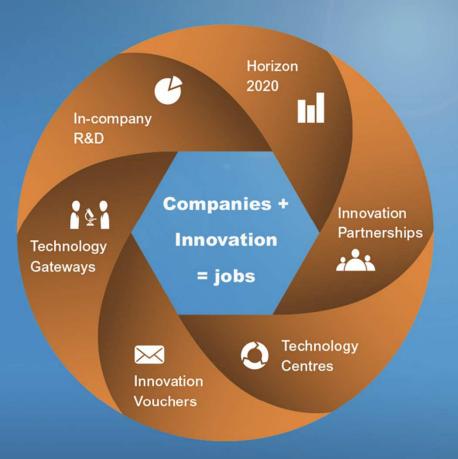
Research performing institutions







Enterprise Ireland innovation and R&D supports





Collaboration

Collaboration with Higher Education Research Groups provides clients with access to knowledge, skills and facilities, give clients a head start on the competition and reduces risk



Collaboration Mechanisms

- Innovation Vouchers worth €5000 and enables small companies to engage with researchers on small, initial research projects
- Technology Gateways harnessing the technology and innovation expertise in the IoTs
- Industry-led Consortium based Research (Technology Centres) - led by industry & resourced by highly qualified researchers; research agenda defined by industry and seeks to address challenging sector or technology specific issues







Commercialisation

Out of science - into the market;

A system is now in place to get more direct value out of the research community

We work over time with research groups to add market knowledge, contacts and our experience to technology opportunities.



Commercialisation: End to End Solution

We help every step of the way

Market Focussed Technology Development

- Commercialisation Funding
- Commercial Advice
- Technology Advice
- Market Info.
- Access to Seasoned Entrepreneurs
- Patent Support
- Professional TTOs

Campus or existing company

- Milestone Funding
- Technology Advice
- Market Info.
- Business Planning
- Incubation supports

Growing Business

- Significant Investment
- Contacts
- Market Info.
- Business Advice
- In company & R&D collaboration support

Exporting

- Funding
- · Market Info.
- Overseas Office Network
- Contacts

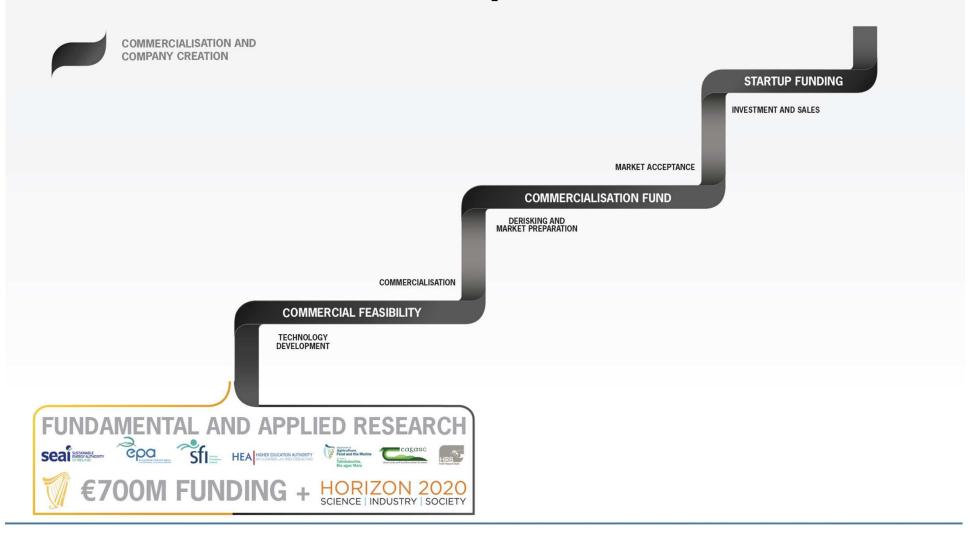


Commercialisation Pipeline



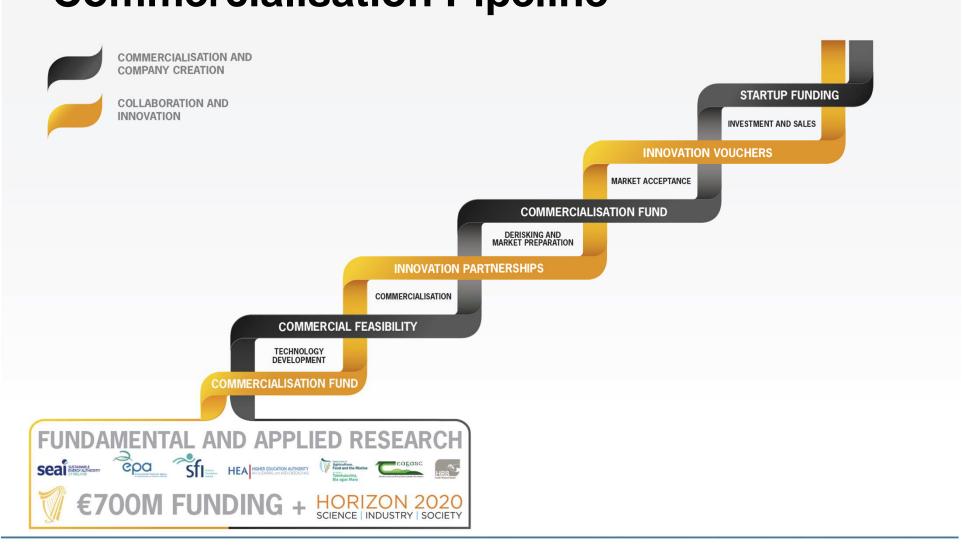


Commercialisation Pipeline

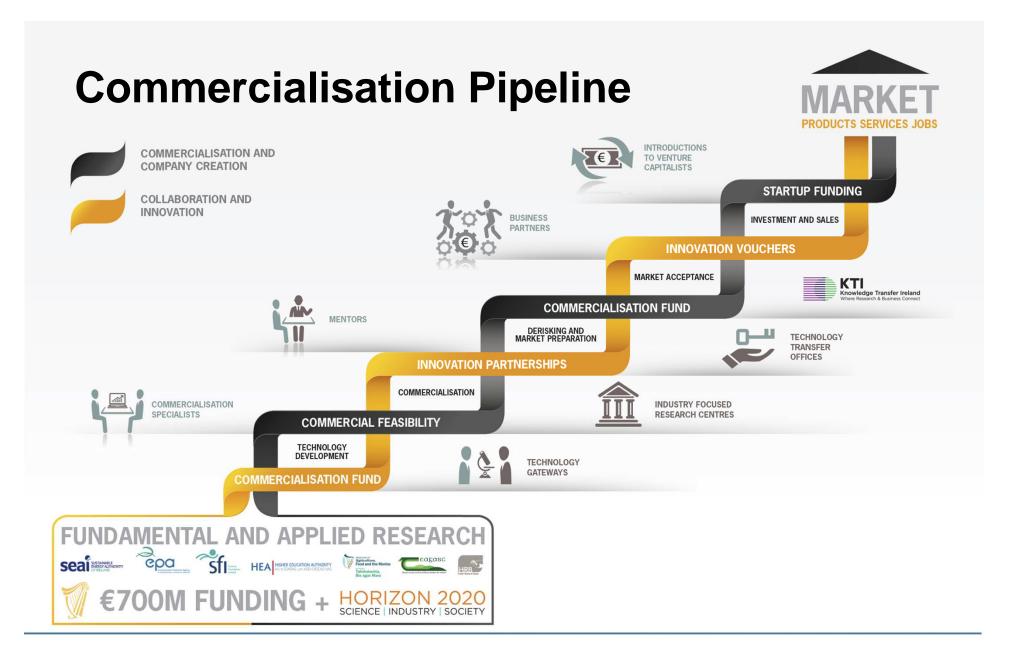




Commercialisation Pipeline









Thank you

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